

Concord Steam P.O. Box 2520 Concord, NH 03302-2520 Fax: 603. 224. 7816 Tel: 603. 224. 1461

Steam and Power Generation

May 25, 2017

Debra A. Howland Executive Director and Secretary New Hampshire Public Utilities Commission Walker Building 21 South Fruit Street, Suite 10 Concord, NH 03301

NHPUC 26MAY'17PH12:42

Re: DG 16-769 Concord Steam Monthly Report

Dear Ms. Howland:

Enclosed for filing with the Commission please find the monthly report as required by Commission order #25-966. We have updated the projections of the expected steam sales for January through May, and the spreadsheet detailing this is attached.

This spreadsheet provides usage rate revenue and steam sales, both actual and projected, and number of meters billed. We have retroactively made adjustments to steam sales for the months of March and April as a result of customer meter and equipment issues.

Also provided is a cash flow and income statement as of April 30. We are still on target with our revenues and steam sale projections, however what will happen over the next month with sales is unknown. We will provide a final accounting at the end of June.

Yours Truly, tomfil

Peter Bloomfield, PE President

DG 16-769
Concord Steam Corporation Monthly Revenue Report

Non-hardff Sale (special contract) 683 837 1566 1899 157 1499 442 281 9,174 Sales at Tariff Rates 5,818 11,046 16,515 21,464 17,890 14,650 8,350 4,026 99,793 ost Slose - outcommer Termination Sales Projection 288 703 1,415 2421 22.60 2400 2500 2300 14,407 Degree days warmer than normal 288 703 1,415 2431 22.60 2400 2500 1200 14,407 1726 14,407 14,407 14,407 14,407 14,407 14,407 14,407 14,407 15,530 12,726 5,850 1,726 14,807 15,936 010 2,007 7,764 14,817 5,164 16,161 16,161 16,167 14,417 15,164 13,027 14,817 5,164 16,312 14,137 5,164 13,028 14,977 15,262 14,314 14,151 1431 5,413 14,131 14,132 14,131<			Oct-16	ſ	Nov-16		Dec-16	J	Jan-17	Fe	b-17	Mar-17		Apr-17	N	May-17		
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Actual & Updated Sales Projection 6,164 11,660 18,073 21,002 16,879 15,971 6,016 20,07 97,884 Fixed Rate Sales (Special Contract) School Sales at Tariff Rates 5,481 10,676 16,280 19,677 15,262 14,371 5,164 1,726 88,636 Number of meters billed 151 145 139 139 129 118 91 Actual & Updated Tariff Sales by Usage Tier Sales order 500 Milts Sales order 2000 Milts 4,409 8,365 11,724 13,048 10,941 10,152 4,816 1,332 64,787 Sales order 500 Milts Sales over 2000 Milts 5 37,53 527,53 5 41,13 541,13	Degree days warmer than normal									Corr	ected							
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Sales at Tariff Rates 5,481 10,676 16,280 19,677 15,262 14,371 5,164 1,726 88,636 Number of meters billed 151 145 139 139 129 118 91 Actual & Updated Tariff Sales by Usage Tier Sales color 2000 Mibs Sales 500-2000 Mibs 4,409 8,365 11,724 13,048 10,941 10,152 4,816 1,332 64,727 Sales color 2000 Mibs Sales color 2000 Mibs 5,3 87 147 850 236 123 45 44 1584 Under 500 Mibs 5 37.53 5 41.13 541.13	Fixed Rate Sales (Special Contract) School		(683)		(984)		(1,795)		(1,415)		(1,617)	(1,42	1)	(852)	•	(281)		(9,047)
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Under 500 Mlbs \$ 37,53 \$37,53 \$37,53 \$41,13	ffective Usage Rates																	
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Under 500 Mlbs \$ 165,457 \$ 313,929 \$ 482,225 \$ 536,644 \$ 450,023 \$ 176,505 \$ 198,095 \$ 54,801 \$ 2,618,723 500-2000 Mlbs \$ 37,061 \$ 80,901 \$ 176,188 \$ 231,007 \$ 163,717 \$ 12,111 \$ 13,990 \$ 878,244 Over 2000 Mlbs \$ 1,743 \$ 2,861 \$ 5,0278 \$ 30,993 \$ 480,275 \$ 4,447 \$ 8,022 \$ 6,226 \$ 592,012 \$ 215,586 \$ 71,635 \$ 3,595,067 Jsage Revenue Over/(Under) Recovery Frojected Usage Revenue Effective Rates \$ 3,595,067 \$ 3,595,067 \$ 3,554,244 \$ \$ 3,595,067 \$ 3,595,067 \$ \$ 149,743 \$ 3,595,424 \$ \$ \$ \$ 1,63 \$ 1,63 \$ 1,63 \$ 3,595,067 \$ \$ 149,743 \$ 149,743				\$		\$		\$							\$			
Under 500 Mlbs \$ 165,457 \$ 313,929 \$ 482,225 \$ 536,644 \$ 450,023 \$ 176,705 \$ 198,095 \$ 54,801 \$ 2,618,723 500-2000 Mlbs \$ 37,061 \$ 80,901 \$ 176,188 \$ 231,007 \$ 163,717 \$ 12,111 \$ 13,990 \$ 878,244 Over 2000 Mlbs \$ 1,743 \$ 2,861 \$ 5,378 \$ 30,993 \$ 8,395 \$ 4,408 \$ 12,111 \$ 13,990 \$ 878,244 Over 2000 Mlbs \$ 1,743 \$ 2,861 \$ 5 3,093 \$ 8,023 \$ 6,226 \$ 5,250.67 \$ 1,231 \$ 40,233 \$ 3,595,067 \$ 3,595,067 \$ 3,595,047 \$ 3,595,047 \$ 3,595,047 \$ 3,595,047 \$ 3,592,047 \$ 163,717 \$ 1,713 \$ 1,133 \$ 4,113 \$ 1,133 \$ <td>Revenue at Effective Rates</td> <td></td>	Revenue at Effective Rates																	
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500-2000 Mlbs \$ 36.37 \$ 36.37 \$ 39.97 \$39.97 \$39.97 \$39.97 \$39.97 \$39.97	Adjusted Usage Rates		Oct-16	<u> </u>	Nov-16		Dec-16	J	Jan-17	Fe	b-17	Mar-17		Apr-17	Ν	May-17		
	Under 500 Mlb	s \$	37.53	\$	37.53	\$	41.13		\$41.13		\$41.13	\$41.1	3	\$41.13		\$41.13		
Over 2000 Mlbs \$32.88 \$32.88 \$36.48 \$36.48 \$36.48 \$36.48 \$36.48 \$36.48	500-2000 Mlb	s \$	36.37	\$	36.37	\$	39.97		\$39.97		\$39.97	\$39.9	7	\$39.97		\$39.97		
	Over 2000 Mlb	s \$	32.88	\$	32.88	\$	36.48		\$36.48		\$36.48	\$36.4	8	\$36.48		\$36.48		

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Concord Steam Summary of cash flow

Concord Steam Summary of cash flow	October	November	December	Jan	Feb	Mar	Apr	Мау
Revenue Usage rate Customer credit/adjustment	\$ 207,348	\$ \$ 402,138	\$ 671,813 \$ (620		875 \$ 630,722 \$ (1,532		\$ 215,347 \$ (3,912	
Surcharge - rate case expense Energy rate Other	\$186,512 \$ 13,644		\$ 508,440	\$ 593	866 \$ 10,313 258 \$ 474,808 931 \$10,033	3 \$ 382,494) \$ (361 \$ 145,159)
Total	\$ 407,504							
Liberty payment								
Expenses Cost of Energy	\$239,599	9 \$ 243,784	\$ 349,663	\$ 373	471 \$ 316,329	9 \$ 340,864	\$ 364,832	\$ 171,628
Expenses	\$241,840	5 \$ 293,374	\$ 232,270	\$ 189	418 \$127,481	\$276,133	\$181,833	\$181,929
Total cost of operation	\$481,44	\$537,158	\$ 581,933	\$ 562	889 \$443,810	\$616,997	\$ 546,665	\$353,557
Profit	\$ (73,94)) \$ 156,074	\$626,242	\$855	041 \$680,535	\$367,483	(\$172,443) (\$176,419)
Depreciation	\$16,803	\$\$16,803	\$16,803	\$17	000 \$17,000	\$17,000	\$17,000	\$17,000
Cash flow	(\$57,138	3) \$172,877	\$643,045	\$872	041 \$697,535	\$384,483	(\$155,443) (\$159,419)
Revenue received 30 days from billed	\$51,497	\$407,504	\$ 693,232	\$1,208	175 \$1,417,930) \$1,124,345	\$984,480	\$374,223
Cash outflow to run business	\$464,642	\$520,355	\$565,130	\$545	889 \$426,810	\$599,997	\$529,665	\$336,557
MCSB Line of Credit used \$1,345,000 Rachel Bloomfield Trust/Estate	\$ 1,758,145 \$ 500,000				608 \$ 89,489 000 \$ 500,000)\$ (927,339)

Red font represents actual revenue and expenses Black is projected numbers